

Amendment 2: Request for Proposals for Video Surveillance and Access Control Security System including Upgrade Planning, Installation, Service, and Support at all CARTA Facilities

Please see updates to the Request for Proposals below as well as answers to questions from potential proposers.

1. Proposers may provide a discount route for Avigilon equipment and should note the term for the discount rate. Any other equipment purchased during the five year period would follow the pricing structure provided in the Request for Proposals.
2. Hourly rate for upgrade planning: does this include a potential hardware upgrade? Pricing for this line item would include any time proposer would spend in consultation with CARTA in order to agree on the appropriate scope for a particular project and could either be a hardware replacement project or a project for new equipment.
3. Hourly rate for upgrade planning: is this just the Software Support Agreement (SSA) where CARTA IT periodically deploys the software upgrade or is this a SSA with the proposer coming onsite to deploy the software upgrade? No. This line item is for any hours the winning proposer would spend in consultation with CARTA in order to agree on the appropriate scope for a particular project and is more associated with a task order rather than a SSA.
4. Equipment Cost: can another example be provided of what is to be provided in these columns? The fixed fee column should be what the winning proposer would charge CARTA over and above the proposer's actual equipment cost. This would include items such as overhead and profit. CARTA cannot have a cost plus percentage of cost pricing arrangement but is able to have a fixed fee added to the cost of equipment. Delivery fee would be an unusual event where CARTA requests that a specific piece of equipment be shipped separately. Otherwise, shipping would be charged to CARTA at winning proposer's cost.
5. How do we include the various components of our service plan (ex. periodic inspections with cleaning, SSAs with or without labor to install the SSA, comprehensive maintenance)? CARTA had intended that the labor for any maintenance would be included under the maintenance hourly rate and that what that may look like would vary based on the location. Any maintenance for newly installed locations would be discussed during the planning process so that the scope could be appropriately estimated.

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2/10/2023